

# **FLEET & ASSET TRACKING SOLUTIONS**



## THE MARKET -

- In North America, ~ 65% of fleet vehicles are not connected to any type of GPS fleet tracking solution
- Capture your share of a \$648 million market!
- Forecast is compound annual growth rate (CAGR) of 17% from 5.8 million units in 2015 to **12.7 million units by 2020.**

### THE OPPORTUNITY -

 Local/regional businesses with fleets need to control their operational costs and increase their margins

## THE TECHNOLOGY -

- The SensLynx solution is built on roadtested, GPS-based technology.
- The SensLynx tracking service enables fleet owners to locate, track and if needed, recover their vehicles with live, real-time tracking



## **GPS TRACKING SOFTWARE HIGHLIGHTS -**

- Live Tracking (every 60 seconds + turns)
- Most advanced cloud-based architecture
- Multiple user login
- Driver Behavior Data capture (including hard braking and acceleration)
- Starter Enable/Disable
- Instant alerting capabilities by text/e-mail
- Display Vehicle Speed & Over Posted Speed Limit Alerts
- Programmable Geo-Fences
- Outstanding Alert Notification
- Google Earth Mapping
- Road and Aerial Mapping Views
- Battery Back-up within each device
- Unlimited Number of Landmarks/Geofences

### **COMPANIES SUCH AS:**

- Services
  - o Plumbers
  - o Electricians
  - HVAC
  - Landscapers
  - Pest Control
- Transit/Transportation & Logistics
- Wholesale Supplier Delivery
- Government/Public Safety
- Utilities Oil, Gas, Electric
- Equipment Rental Companies
- Construction

### **ENJOY THE BENEFITS OF:**

- Controlling labor and fuel costs
- Maximizing scheduling and dispatch
- Efficiencies with fleet maintenance
- Improving customer response times
- Accurate reporting

# simplifying Fleet & Asset Tracking

## **Reseller-Focused Business Program**

### Sell your own Fleet Tracking Solution!

- SensLynx is only sold through our reseller channels.
  We do not compete with you!
  - We are committed to supporting your success, because yours is ours
- > We provide market insights and strategies for success

### Flexible pricing structures with little up-front investment

- > SensLynx supplies the hardware, service and support
- > Our main goal is to grow your sales, service and business
  - > Optional Referral program also available

### SensLynx Fleet/Asset Tracking Equipment

- No capex required!
- All-in-one pricing available
- > Lifetime warranty on all the hardware!

### **Excellent Training Program**

Dedicated Customer Account Manager ready to assist you
 Video tutorials, WebEx and online training courses

### Easy ordering through our reseller portal

- Access to pricing information and product ordering
  Simple invoicing procedures
- Outstanding product warranties and technical support
- Resellers encouraged to provide feedback into our product and service offerings





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